



# Falcon Focus

A Publication of Falcon Metal Corp.

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## In This Issue

[Falcon Celebrates Anniversary](#)

[New Blog Coming Soon](#)

[Falcon Article on ThomasNet](#)

## Quick Links

[Our Website](#)

[ThomasNet Profile](#)

[Falcon Metal Blog](#)

[Join Our Mailing List!](#)

*Serving our customers  
for 30 years.*



**Dear Angie,**

Welcome to the Falcon newsletter. You may have noticed that it looks a little different this month. We've changed our newsletter service provider to something a little easier to use. We hope you like it!

## Falcon Celebrates 30th Anniversary

by Lisa Stallings

On October 16th, we celebrated 30 years of serving our customers with a party at our Charlotte facility. Over 45 of our customers, friends and Falcon employees were in attendance and enjoyed BBQ with all the fixin's, catered by Courtney's of Clover, SC. Each attendee received a Falcon "goody bag" and three lucky participants won in a drawing that included the prizes of a 22" flat screen TV, a Blu-Ray player, and a portable DVD Player.

Bill Dillon, the Associate Dean of CPCC, and Tanya Currie-Richards, the Corporate Learning Advisor at CPCC were in attendance to talk about corporate training programs available. Bob Olson, a management consultant who has worked with the Falcon staff, facilitated an introductory panel discussion on Lean Manufacturing. Falcon has embarked on its "Lean Journey." We want to assist our customers who have interest in this topic. Our plans are to offer "Lunch & Learn" sessions beginning in February 2010. These will be hour long sessions about the concepts of Lean, with Bob Olson as instructor and sponsored through CPCC. These sessions will be paid for by Falcon, with lunch also provided. The schedule will be developed and communicated to interested parties. Come join us as we prepare ourselves to

compete in an increasingly global marketplace.

Two of our customers surprised Falcon with gifts of appreciation in recognition of our service. Phil Dent and Ruble Gray from Spirax-Sarco presented us with a beautiful crystal award in honor of our five year excellent partnership with them. Tony D'Aprile the owner of Stafford Corrugated Products, a valued customer for over 21 years, presented us with a gorgeous marble globe in appreciation of our long term relationship and quality service. Another one of our long term industry associations, the Fastener Advisory Board, which our founder Bruce Roberts helped charter, presented us with a crystal globe statue in honor of our 30th year milestone. We have enjoyed our relationships with many customers and vendors and could not have come this far without all of you. Thanks for all your support and we hope to be around to service you for another 30 years!

Click the image below for some photos of the party!



### **New Blog Coming Soon**

We have a new area of our website - a blog! Watch our [website](#) for its release. We'll keep you up to date on industry news, as well as what's going on at Falcon Metal!

Do you have something you'd like to see featured? Would you like the opportunity to write a Guest Post? Just send an e-mail to [ajones@falconmetal.com](mailto:ajones@falconmetal.com) and let your voice be heard!

### **Falcon Featured on ThomasNet.com**

We've been featured in the News area of ThomasNet. Check out our article [here!](#)